



ACCOUNTING

0452/23

Paper 2

October/November 2018

MARK SCHEME

Maximum Mark: 120

Published

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the October/November 2018 series for most Cambridge IGCSE™, Cambridge International A and AS Level components and some Cambridge O Level components.

This document consists of **17** printed pages.

PUBLISHED**Generic Marking Principles**

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

GENERIC MARKING PRINCIPLE 1:

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

GENERIC MARKING PRINCIPLE 2:

Marks awarded are always **whole marks** (not half marks, or other fractions).

GENERIC MARKING PRINCIPLE 3:

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

GENERIC MARKING PRINCIPLE 4:

Rules must be applied consistently e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

GENERIC MARKING PRINCIPLE 5:

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

GENERIC MARKING PRINCIPLE 6:

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

Question	Answer	Marks						
1(a)(i)	To notify Thato of an overcharge/faulty goods To notify Thato of goods being returned To request that Thato reduce the amount of the invoice/request credit note Any 1 purpose (1)	1						
1(a)(ii)	<table border="1"> <tr> <td>credit Abebe account</td><td>debit Abebe account</td><td>no entry</td></tr> <tr> <td></td><td></td><td>✓(1)</td></tr> </table>	credit Abebe account	debit Abebe account	no entry			✓(1)	1
credit Abebe account	debit Abebe account	no entry						
		✓(1)						
1(b)(i)	To inform Abebe of the amount due To provide a summary of the transactions for the month/period To allow Abebe to check his records Any 1 purpose (1)	1						
1(b)(ii)	The statement is a summary of the transactions which have already been recorded in the accounting records	1						
1(c)(i)	Thato purchased in large quantities/to encourage Thato to purchase in large quantities Thato is a loyal customer/encourage repeat business Thato is in the same trade Any 1 reason (1)	1						
1(c)(ii)	To encourage Thato to pay promptly / within the credit period allowed / within 30 days	1						
1(c)(iii)	$\$5000 - (2\frac{1}{2}\% \times 5000) = 5000 - 125 = 4875$ (1)	1						
1(c)(iv)	Purchases ledger	1						

Question	Answer	Marks																																			
1(d)	Thato Purchases journal <table><tr><th>Date</th><th>Details</th><th>\$</th><th>\$</th><th></th></tr><tr><td>2018 Aug 4</td><td>Nyack Goods Less Trade discount</td><td>6 250 1 250</td><td rowspan="2">5 000</td><td rowspan="2">(1)</td></tr><tr><td>9</td><td>Gaby Goods Less Trade discount</td><td>2 600 520</td><td>2 080</td><td>(1)</td></tr><tr><td>31</td><td>Transfer to purchases account</td><td></td><td>7 080</td><td>(1) OF</td></tr></table> Purchases returns journal <table><tr><th>Date</th><th>Details</th><th>\$</th><th>\$</th><th></th></tr><tr><td>2018 Aug 13</td><td>Gaby Goods Less Trade discount</td><td>100 20</td><td>80</td><td>(1)</td></tr><tr><td>31</td><td>Transfer to purchases returns account</td><td></td><td>80</td><td>(1) OF</td></tr></table>	Date	Details	\$	\$		2018 Aug 4	Nyack Goods Less Trade discount	6 250 1 250	5 000	(1)	9	Gaby Goods Less Trade discount	2 600 520	2 080	(1)	31	Transfer to purchases account		7 080	(1) OF	Date	Details	\$	\$		2018 Aug 13	Gaby Goods Less Trade discount	100 20	80	(1)	31	Transfer to purchases returns account		80	(1) OF	5
Date	Details	\$	\$																																		
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Question	Answer	Marks																																																																		
1(e)	Thato Purchases account <table><tr><td>Date</td><td>Details</td><td>\$</td><td>Date</td><td>Details</td><td>\$</td></tr><tr><td>2018</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Aug 31</td><td>Purchases for month (1) OF</td><td>7 080</td><td></td><td></td><td></td></tr></table> Purchases returns account <table><tr><td>Date</td><td>Details</td><td>\$</td><td>Date</td><td>Details</td><td>\$</td></tr><tr><td></td><td></td><td></td><td>2018</td><td></td><td></td></tr><tr><td></td><td></td><td></td><td>Aug 31</td><td>Returns for month (1) OF</td><td>80</td></tr></table> Gaby account <table><tr><td>Date</td><td>Details</td><td>\$</td><td>Date</td><td>Details</td><td>\$</td></tr><tr><td>2018</td><td></td><td></td><td>2018</td><td></td><td></td></tr><tr><td>Aug 13</td><td>Purchases returns (1) OF</td><td>80</td><td>Aug 9</td><td>Purchases (1)OF</td><td>2 080</td></tr><tr><td>30</td><td>Bank (1) OF</td><td>1 960</td><td></td><td></td><td></td></tr><tr><td></td><td>Discount (1) OF</td><td>40</td><td></td><td></td><td></td></tr></table> <td>6</td>	Date	Details	\$	Date	Details	\$	2018						Aug 31	Purchases for month (1) OF	7 080				Date	Details	\$	Date	Details	\$				2018						Aug 31	Returns for month (1) OF	80	Date	Details	\$	Date	Details	\$	2018			2018			Aug 13	Purchases returns (1) OF	80	Aug 9	Purchases (1)OF	2 080	30	Bank (1) OF	1 960					Discount (1) OF	40				6
Date	Details	\$	Date	Details	\$																																																															
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30	Bank (1) OF	1 960																																																																		
	Discount (1) OF	40																																																																		
1(f)	Business entity (1) Money measurement (1) Realisation (1)	3																																																																		

Question	Answer	Marks																		
2(a)	Reduces the number of entries in the main cash book Reduces the small cash payments in the main cash book Reduces the number of entries in the ledger Allows the chief cashier to delegate some of the work Provides training for junior members of staff Or other suitable advantage Any 1 advantage (1)	1																		
2(b)	Sara Cleaning account <table><tr><td>Date</td><td>Details</td><td>\$</td><td>Date</td><td>Details</td><td>\$</td></tr><tr><td>2018</td><td></td><td></td><td>2018</td><td></td><td></td></tr><tr><td>Jul 31</td><td>Petty cash (1)</td><td>55</td><td>Jul 31</td><td>Petty cash (1)</td><td>5</td></tr></table>	Date	Details	\$	Date	Details	\$	2018			2018			Jul 31	Petty cash (1)	55	Jul 31	Petty cash (1)	5	2
Date	Details	\$	Date	Details	\$															
2018			2018																	
Jul 31	Petty cash (1)	55	Jul 31	Petty cash (1)	5															
2(c)	Sabeena account (1) Debit (1)	2																		
2(d)	<table><tr><td colspan="2">debit</td><td colspan="2">credit</td></tr><tr><td></td><td>\$</td><td></td><td>\$</td></tr><tr><td>petty cash (1)</td><td>104*</td><td>cash/bank (1)</td><td>104*</td></tr></table> *(1) for 2 matching correct figures	debit		credit			\$		\$	petty cash (1)	104*	cash/bank (1)	104*	3						
debit		credit																		
	\$		\$																	
petty cash (1)	104*	cash/bank (1)	104*																	

Question	Answer						Marks																														
2(e)	Sara Commission receivable account <table><tr><th>Date</th><th>Details</th><th>\$</th><th>Date</th><th>Details</th><th>\$</th></tr><tr><td>2017 Aug 1</td><td>Balance b/d</td><td>190</td><td>2017 Aug 3</td><td>Bank }</td><td>190</td></tr><tr><td>2018 Jul 31</td><td>Income statement (1)OF</td><td>420</td><td>2018 Feb 1</td><td>Bank }</td><td>200</td></tr><tr><td></td><td></td><td>610</td><td>2018 Jul 31</td><td>Balance c/d</td><td>220</td></tr><tr><td>2018 Aug 1</td><td>Balance b/d (1)</td><td>220</td><td></td><td></td><td>610</td></tr></table>						Date	Details	\$	Date	Details	\$	2017 Aug 1	Balance b/d	190	2017 Aug 3	Bank }	190	2018 Jul 31	Income statement (1)OF	420	2018 Feb 1	Bank }	200			610	2018 Jul 31	Balance c/d	220	2018 Aug 1	Balance b/d (1)	220			610	4
Date	Details	\$	Date	Details	\$																																
2017 Aug 1	Balance b/d	190	2017 Aug 3	Bank }	190																																
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2018 Aug 1	Balance b/d (1)	220			610																																
+ (1) Dates																																					

Question	Answer	Marks																																																																		
2(f)	Sara Rates and insurance account <table><tr><th>Date</th><th>Details</th><th>\$</th><th>Date</th><th>Details</th><th>\$</th></tr><tr><td>2017 Aug 1</td><td>Balance (insurance) b/d</td><td>570</td><td>2017 Aug 1</td><td>Balance (rates) b/d</td><td>800</td></tr><tr><td>2017 Sept 1</td><td>Bank (rates) (1)</td><td>5 200</td><td>2018 Jul 31</td><td>Drawings (1)</td><td>1 000</td></tr><tr><td>2017 Nov 1</td><td>Bank (ins.) (1)</td><td>3 400</td><td></td><td>Income statement</td><td></td></tr><tr><td>2018 Jul 31</td><td>Balance c/d</td><td>400</td><td></td><td>Rates 4800</td><td></td></tr><tr><td></td><td></td><td></td><td></td><td>Ins <u>2370</u></td><td></td></tr><tr><td></td><td></td><td></td><td></td><td>Balance c/d</td><td>(1)OF</td></tr><tr><td></td><td></td><td>9 570</td><td></td><td></td><td>7 170</td></tr><tr><td></td><td></td><td></td><td></td><td></td><td>600</td></tr><tr><td></td><td></td><td></td><td></td><td></td><td>9 570</td></tr><tr><td>2018 Aug 1</td><td>Balance (ins.) b/d (1)</td><td>600</td><td>2018 Aug 1</td><td>Balance (rates) b/d (1)</td><td>400</td></tr></table> + (1) Dates	Date	Details	\$	Date	Details	\$	2017 Aug 1	Balance (insurance) b/d	570	2017 Aug 1	Balance (rates) b/d	800	2017 Sept 1	Bank (rates) (1)	5 200	2018 Jul 31	Drawings (1)	1 000	2017 Nov 1	Bank (ins.) (1)	3 400		Income statement		2018 Jul 31	Balance c/d	400		Rates 4800						Ins <u>2370</u>						Balance c/d	(1)OF			9 570			7 170						600						9 570	2018 Aug 1	Balance (ins.) b/d (1)	600	2018 Aug 1	Balance (rates) b/d (1)	400	8
Date	Details	\$	Date	Details	\$																																																															
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2(g)	Financial information is reliable only if it can be depended on to represent actual events if it is free from error if it free from bias Any 2 comments (1) each	2																																																																		
2(h)	Comparability (1) Relevance (1) Understandability (1)	3																																																																		

Question	Answer	Marks																																												
3(a)	Sadia Income Statement for the year ended 30 September 2018 <table><tr><td></td><td>\$</td><td>\$</td><td></td></tr><tr><td>Fees from clients (42 100 – 2880(1) + 3120(1))</td><td></td><td>42 340</td><td></td></tr><tr><td>Wages (29 800 – 3500(1))</td><td>26 300</td><td></td><td></td></tr><tr><td>Advertising (3150 – 630(1))</td><td>2 520</td><td></td><td></td></tr><tr><td>Rent (1200 + 190(1) – 200(1))</td><td>1 190</td><td></td><td></td></tr><tr><td>General expenses</td><td>1 775</td><td>(1)</td><td></td></tr><tr><td>Provision for doubtful debts ((5% × 3120(1)) – 144(1))</td><td>12</td><td></td><td></td></tr><tr><td>Depreciation</td><td></td><td></td><td></td></tr><tr><td>Office equipment ((26 000 – 9360)(1) × 20%(1))</td><td>3 328</td><td></td><td></td></tr><tr><td>Office furniture (11 100 + 1450 – 11 400)</td><td><u>1 150</u></td><td>(1)</td><td><u>36 275</u></td></tr><tr><td>Profit for the year</td><td></td><td><u>6 065</u></td><td>(1) OF</td></tr></table>		\$	\$		Fees from clients (42 100 – 2880(1) + 3120(1))		42 340		Wages (29 800 – 3500(1))	26 300			Advertising (3150 – 630(1))	2 520			Rent (1200 + 190(1) – 200(1))	1 190			General expenses	1 775	(1)		Provision for doubtful debts ((5% × 3120(1)) – 144(1))	12			Depreciation				Office equipment ((26 000 – 9360)(1) × 20%(1))	3 328			Office furniture (11 100 + 1450 – 11 400)	<u>1 150</u>	(1)	<u>36 275</u>	Profit for the year		<u>6 065</u>	(1) OF	13
	\$	\$																																												
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Profit for the year		<u>6 065</u>	(1) OF																																											
3(b)	Revenue Purchases Inventory (opening/closing) Returns (sales/purchases) Carriage inwards Carriage outwards Or other suitable item Any 3 items (1) each	3																																												
3(c)	Assess prospects of any requested loan/overdraft being repaid when due Assess prospects of any interest on loan/overdraft being paid when due Assess security available to cover any loan/overdraft Or other acceptable reason Any 2 reasons (1) each	2																																												

Question	Answer	Marks
3(d)	Competitors Employees Government Lenders/potential lenders Manager Potential buyers of the business/investors Potential partners Trade receivables/clients/customers Trade payables/suppliers Owner/Sadia Or other acceptable interested party Any two interested parties (1) each	2

Question	Answer	Marks
4(a)	To ensure that the trial balance totals agree To allow draft financial statements to be prepared To assist in the correction of errors To assist in ensuring errors are discovered Any 2 reasons (1) each	2

Question	Answer	Marks																				
4(b)	Rizwan Journal <table><tr><td></td><td>Details</td><td>\$</td><td>\$</td><td></td></tr><tr><td>1</td><td>Suspense Rent receivable Rent payable Correction of error, rent receivable treated as rent payable</td><td>1120</td><td>560 560</td><td>(1) (1) (1) (1)</td></tr><tr><td>2</td><td>Office equipment Purchases Correction of error, office equipment treated as purchases</td><td>890</td><td>890</td><td>(1) (1) (1)</td></tr><tr><td>3</td><td>(No entry) Suspense Correction of error, petty cash omitted from trial balance</td><td>—</td><td>21</td><td>(1) (1) (1)</td></tr></table>		Details	\$	\$		1	Suspense Rent receivable Rent payable Correction of error, rent receivable treated as rent payable	1120	560 560	(1) (1) (1) (1)	2	Office equipment Purchases Correction of error, office equipment treated as purchases	890	890	(1) (1) (1)	3	(No entry) Suspense Correction of error, petty cash omitted from trial balance	—	21	(1) (1) (1)	10
	Details	\$	\$																			
1	Suspense Rent receivable Rent payable Correction of error, rent receivable treated as rent payable	1120	560 560	(1) (1) (1) (1)																		
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3	(No entry) Suspense Correction of error, petty cash omitted from trial balance	—	21	(1) (1) (1)																		
4(c)	Higher mark-up Lower cost price of goods Higher selling price of goods Lower rate of trade discount allowed to customers Higher rate of trade discount received from suppliers Different mix of goods Or other suitable reason Any 2 reasons (1) each	2																				
4(d)	Year ended 30 September 2017 (1) Reason The business was run less efficiently in 2018 The percentage of expenses to revenue was greater in 2018 Any 1 comment (1)	2																				

Question	Answer	Marks
4(e)	Reduce expenses/control expenses better Obtain more other income Change the type of expenses Or other suitable ways Any 2 ways (1) each	2
4(f)	Increase in profit Reduction in capital/increase in drawings Reduction in long term loans Any 2 reasons (1) each	2

Question	Answer	Marks
5(a)	Easier to see amount invested by each partner Easier to calculate interest on capital Easier to see the profit retained by each partner Easier to see if a partner is making excessive drawings Any 2 advantages (1) each	2

Question	Answer								Marks
5(b)	Mark and Ella Current accounts								7
	Date	Detail	Mark \$	Ella \$	Date	Detail	Mark \$	Ella \$	
	2017 Sept 1	Balance b/d	1 800		2017 Sept 1	Balance b/d		2 000	
	2018 Aug 31	Drawings (1)	12 000	16 000	2018 Aug 31	Interest on capital (1)	6 000	4 000	
		Interest on drawings (1)	960	1 280		Salary (1)		15 000	
		Balance c/d		11 640		Profit share (1)	7 920	7 920	
						Balance c/d	840		
			14 760	28 920			14 760	28 920	
	2018 Sept 1	Balance b/d (1)OF	840		2018 Sept 1	Balance b/d (1)OF		11 640	

Question	Answer				Marks																																																																																																																								
5(c)	Mark and Ella Statement of Financial Position at 31 August 2018 <table><tr><td></td><td>\$</td><td>\$</td><td>\$</td><td></td></tr><tr><td>Assets</td><td></td><td></td><td></td><td></td></tr><tr><td>Non-current assets</td><td></td><td></td><td></td><td></td></tr><tr><td>Premises at cost</td><td></td><td></td><td>165 000</td><td></td></tr><tr><td>Fixtures & equipment at book value</td><td></td><td></td><td>24 400</td><td></td></tr><tr><td>Motor vehicles at book value</td><td></td><td></td><td>14 750</td><td></td></tr><tr><td></td><td></td><td></td><td><u>204 150</u></td><td>(1)</td></tr><tr><td>Current assets</td><td></td><td></td><td></td><td></td></tr><tr><td>Inventory</td><td></td><td></td><td>14 950</td><td></td></tr><tr><td>Trade receivables</td><td></td><td>16 800</td><td></td><td></td></tr><tr><td>Less Provision for doubtful debts</td><td></td><td><u>420</u></td><td>16 380</td><td>(1)</td></tr><tr><td>Petty cash</td><td></td><td></td><td>150</td><td></td></tr><tr><td></td><td></td><td></td><td><u>31 480</u></td><td>(1)</td></tr><tr><td>Total assets</td><td></td><td></td><td><u>235 630</u></td><td></td></tr><tr><td>Capital and liabilities</td><td></td><td></td><td></td><td></td></tr><tr><td></td><td>Mark</td><td>Ella</td><td>Total</td><td></td></tr><tr><td>Capital accounts</td><td>120 000</td><td>80 000</td><td>200 000</td><td>(1)</td></tr><tr><td>Current accounts</td><td>(840)</td><td>11 640</td><td>10 800</td><td>(1) OF</td></tr><tr><td></td><td></td><td></td><td>210 800</td><td></td></tr><tr><td>Current liabilities</td><td></td><td></td><td></td><td></td></tr><tr><td>Trade payables</td><td></td><td></td><td>19 240</td><td></td></tr><tr><td>Bank overdraft</td><td></td><td></td><td>5 590</td><td></td></tr><tr><td></td><td></td><td></td><td><u>24 830</u></td><td>(1)</td></tr><tr><td>Total capital and liabilities</td><td></td><td></td><td><u>235 630</u></td><td></td></tr></table>					\$	\$	\$		Assets					Non-current assets					Premises at cost			165 000		Fixtures & equipment at book value			24 400		Motor vehicles at book value			14 750					<u>204 150</u>	(1)	Current assets					Inventory			14 950		Trade receivables		16 800			Less Provision for doubtful debts		<u>420</u>	16 380	(1)	Petty cash			150					<u>31 480</u>	(1)	Total assets			<u>235 630</u>		Capital and liabilities						Mark	Ella	Total		Capital accounts	120 000	80 000	200 000	(1)	Current accounts	(840)	11 640	10 800	(1) OF				210 800		Current liabilities					Trade payables			19 240		Bank overdraft			5 590					<u>24 830</u>	(1)	Total capital and liabilities			<u>235 630</u>		6
	\$	\$	\$																																																																																																																										
Assets																																																																																																																													
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Less Provision for doubtful debts		<u>420</u>	16 380	(1)																																																																																																																									
Petty cash			150																																																																																																																										
			<u>31 480</u>	(1)																																																																																																																									
Total assets			<u>235 630</u>																																																																																																																										
Capital and liabilities																																																																																																																													
	Mark	Ella	Total																																																																																																																										
Capital accounts	120 000	80 000	200 000	(1)																																																																																																																									
Current accounts	(840)	11 640	10 800	(1) OF																																																																																																																									
			210 800																																																																																																																										
Current liabilities																																																																																																																													
Trade payables			19 240																																																																																																																										
Bank overdraft			5 590																																																																																																																										
			<u>24 830</u>	(1)																																																																																																																									
Total capital and liabilities			<u>235 630</u>																																																																																																																										

Question	Answer	Marks
5(d)	Ella has higher drawings so higher interest/Mark has lower drawings so lower interest Present agreement may discourage Ella from taking excessive drawings Not charging interest on drawings will reduce Mark's share of the profits Or other suitable comments Any 2 comments (1) each	2
5(e)	What profit share he would get Whether interest on capital is allowed/interest on drawings is charged Whether he would get a partnership salary Comparison of present income with possible income if a partner Whether capital would have to be invested Responsibilities compared to those he now has Will be responsible for the debts of the business The capital employed/value of the business Profitability of the business Prospects for the future Or other suitable considerations Any 2 considerations (1) each	2

Question	Answer	Marks
6(a)	Total of the direct materials, direct labour and direct expenses	1
6(b)	Indirect factory wages, factory rent, factory insurance, depreciation of factory machinery, repair of factory machinery, etc. Any 2 factory overheads (1) each	2
6(c)	$36\,500 \times 20\% = 7300$ (1)	1

Question	Answer	Marks																											
6(d)	Long term loan Mortgage Admit a partner Form a limited company Government grant Or other suitable source of finance Any 2 sources (1) each	2																											
6(e)	<table border="0"> <tr> <td></td><td style="text-align: right;">\$</td><td></td></tr> <tr> <td>Prime cost 30 000 + 20%</td><td style="text-align: right;">36 000</td><td>(1)</td></tr> <tr> <td>Factory overheads 6500 + 1500</td><td style="text-align: right;">8 000</td><td>(1)</td></tr> <tr> <td>Cost of production</td><td style="text-align: right; border-top: 1px solid black;">44 000</td><td>(1) OF</td></tr> <tr> <td colspan="3">Alternative calculation</td></tr> <tr> <td>Present cost of production</td><td style="text-align: right;">36 500</td><td>(1)</td></tr> <tr> <td>Increase in prime cost 30 000 x 20%</td><td style="text-align: right;">6 000</td><td>}(1)</td></tr> <tr> <td>Increase in factory overheads</td><td style="text-align: right;">1 500</td><td>}</td></tr> <tr> <td>Cost of production</td><td style="text-align: right; border-top: 1px solid black;">44 000</td><td>(1) OF</td></tr> </table> Gross profit 44 000 × 18% = <u>7 920</u> (1) OF		\$		Prime cost 30 000 + 20%	36 000	(1)	Factory overheads 6500 + 1500	8 000	(1)	Cost of production	44 000	(1) OF	Alternative calculation			Present cost of production	36 500	(1)	Increase in prime cost 30 000 x 20%	6 000	}(1)	Increase in factory overheads	1 500	}	Cost of production	44 000	(1) OF	4
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6(f)	Gross profit increases by only \$620 OF May not be worthwhile if the gross profit only increases by this amount Interest may have to be paid on any money borrowed May not be able to obtain the necessary finance The figures provided are only estimates Costs of materials and labour may increase by more than estimated Customers may demand further price reductions May not be able to sell additional output Or other relevant disadvantages Any 4 disadvantages (1) each	4																											