



CANDIDATE
NAME

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CENTRE
NUMBER

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CANDIDATE
NUMBER

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7115/21

October/November 2022

1 hour 30 minutes

You will need: Insert (enclosed)

- Answer **all** questions.
- Use a black or dark blue pen. You may use an HB pencil for any diagrams or graphs.
- Write your name, centre number and candidate number in the boxes at the top of the page.
- Write your answer to each question in the space provided.
- Do **not** use an erasable pen or correction fluid.
- Do **not** write on any bar codes.
- You may use a calculator.

- The total mark for this paper is 80.
- The number of marks for each question or part question is shown in brackets [].
- The insert contains the case study.

This document has **12** pages. Any blank pages are indicated.

- 1 (a) Explain **four** business objectives Tokumbo could set for SA.

Objective 1:

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Objective 2:

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Objective 3:

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Objective 4:

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[8]

- (b) Consider the opportunities and threats of e-commerce for SA. Which is likely to have the greatest effect on SA? Justify your answer.

Opportunities:

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Threats:

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Conclusion:

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..... [12]

- 2 (a) Explain **four** reasons why quality is important to a business.

Reason 1:

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Reason 2:

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Reason 3:

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Reason 4:

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[8]

(b) Consider the following **three** sources of finance Tokumbo could use for the new vehicles. Which source should he choose? Justify your answer.

- Leasing
- Bank loan
- Retained profit

Leasing:

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Bank loan:

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Retained profit:

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Recommendation:

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[12]

- 3 (a) Explain **one** advantage and **one** disadvantage to Tokumbo of being a sole trader.

Advantage:

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Explanation:

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Disadvantage:

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Explanation:

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[8]

- (b) Using Appendix 3 and other information, consider the **three** options for the future growth of SA. Which option should Tokumbo choose? Justify your answer using appropriate calculations.

Option 1:

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Option 2:

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Option 3:

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Recommendation:

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..... [12]

- 4 (a) Explain **two** possible effects on SA of the increase in the rate of inflation in country X.

Effect 1:

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Explanation:

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Effect 2:

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Explanation:

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[8]

- (b) Consider the advantages and disadvantages of **two** methods of training Tokumbo could use for his existing employees. Which method should he use? Justify your answer.

Method 1:

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Method 2:

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Recommendation:

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[12]

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