



Cambridge International AS & A Level

ACCOUNTING

9706/32

Paper 3 A Level Structured Questions

February/March 2022

MARK SCHEME

Maximum Mark: 150

Published

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the February/March 2022 series for most Cambridge IGCSE™, Cambridge International A and AS Level components and some Cambridge O Level components.

This document consists of **20** printed pages.

PUBLISHED**Generic Marking Principles**

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

GENERIC MARKING PRINCIPLE 1:

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

GENERIC MARKING PRINCIPLE 2:

Marks awarded are always **whole marks** (not half marks, or other fractions).

GENERIC MARKING PRINCIPLE 3:

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

GENERIC MARKING PRINCIPLE 4:

Rules must be applied consistently, e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

GENERIC MARKING PRINCIPLE 5:

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

GENERIC MARKING PRINCIPLE 6:

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

PUBLISHED**Social Science-Specific Marking Principles
(for point-based marking)****1 Components using point-based marking:**

- Point marking is often used to reward knowledge, understanding and application of skills. We give credit where the candidate's answer shows relevant knowledge, understanding and application of skills in answering the question. We do not give credit where the answer shows confusion.

From this it follows that we:

- a** DO credit answers which are worded differently from the mark scheme if they clearly convey the same meaning (unless the mark scheme requires a specific term)
- b** DO credit alternative answers/examples which are not written in the mark scheme if they are correct
- c** DO credit answers where candidates give more than one correct answer in one prompt/numbered/scaffolded space where extended writing is required rather than list-type answers. For example, questions that require *n* reasons (e.g. State two reasons ...).
- d** DO NOT credit answers simply for using a 'key term' unless that is all that is required. (Check for evidence it is understood and not used wrongly.)
- e** DO NOT credit answers which are obviously self-contradicting or trying to cover all possibilities
- f** DO NOT give further credit for what is effectively repetition of a correct point already credited unless the language itself is being tested. This applies equally to 'mirror statements' (i.e. polluted/not polluted).
- g** DO NOT require spellings to be correct, unless this is part of the test. However spellings of syllabus terms must allow for clear and unambiguous separation from other syllabus terms with which they may be confused (e.g. Corrasion/Corrosion)

2 Presentation of mark scheme:

- Slashes (/) or the word 'or' separate alternative ways of making the same point.
- Semi colons (;) bullet points (•) or figures in brackets (1) separate different points.
- Content in the answer column in brackets is for examiner information/context to clarify the marking but is not required to earn the mark (except Accounting syllabuses where they indicate negative numbers).

PUBLISHED**3 Calculation questions:**

- The mark scheme will show the steps in the most likely correct method(s), the mark for each step, the correct answer(s) and the mark for each answer
- If working/explanation is considered essential for full credit, this will be indicated in the question paper and in the mark scheme. In all other instances, the correct answer to a calculation should be given full credit, even if no supporting working is shown.
- Where the candidate uses a valid method which is not covered by the mark scheme, award equivalent marks for reaching equivalent stages.
- Where an answer makes use of a candidate's own incorrect figure from previous working, the 'own figure rule' applies: full marks will be given if a correct and complete method is used. Further guidance will be included in the mark scheme where necessary and any exceptions to this general principle will be noted.

4 Annotation:

- For point marking, ticks can be used to indicate correct answers and crosses can be used to indicate wrong answers. There is no direct relationship between ticks and marks. Ticks have no defined meaning for levels of response marking.
- For levels of response marking, the level awarded should be annotated on the script.
- Other annotations will be used by examiners as agreed during standardisation, and the meaning will be understood by all examiners who marked that paper.

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Question	Answer	Marks																																													
1(a)	Indirect manufacturing costs are costs incurred during the course of production / in the factory (1) but they cannot be directly traced to the items being manufactured (1) Accept other valid answers.	2																																													
1(b)	<table border="0" style="width: 100%;"> <tr> <td></td><td style="text-align: right;">\$</td><td></td></tr> <tr> <td>Purchases of direct materials</td><td style="text-align: right;">76 500</td><td></td></tr> <tr> <td>Closing inventory</td><td style="text-align: right;">14 200</td><td></td></tr> <tr> <td>Cost of direct materials consumed</td><td style="text-align: right;">62 300</td><td>(1)</td></tr> <tr> <td>Direct wages</td><td style="text-align: right;">119 000</td><td></td></tr> <tr> <td>Prime cost</td><td style="text-align: right;">181 300</td><td>(1)</td></tr> <tr> <td>Factory manager salaries</td><td style="text-align: right;">36 000</td><td>}</td></tr> <tr> <td>Factory rent</td><td style="text-align: right;">32 000</td><td>}(1)</td></tr> <tr> <td>Indirect manufacturing costs W1</td><td style="text-align: right;">22 000</td><td>(1)</td></tr> <tr> <td>Factory machines depreciation W2</td><td style="text-align: right;">7 200</td><td>(1)</td></tr> <tr> <td></td><td style="text-align: right;">278 500</td><td></td></tr> <tr> <td>Closing work in progress</td><td style="text-align: right;">12 500</td><td></td></tr> <tr> <td>Cost of goods manufactured</td><td style="text-align: right;">266 000</td><td></td></tr> <tr> <td>20% factory profit</td><td style="text-align: right;">53 200</td><td>(1)OF</td></tr> <tr> <td>Transfer value</td><td style="text-align: right;">319 200</td><td>(1)OF</td></tr> </table> W1 $(\\$188\,000 - \\$32\,000 - \\$46\,000) \times 20\% = \\$22\,000$ W2 $\\$9000 \div 25\% \times 20\% = \\7200		\$		Purchases of direct materials	76 500		Closing inventory	14 200		Cost of direct materials consumed	62 300	(1)	Direct wages	119 000		Prime cost	181 300	(1)	Factory manager salaries	36 000	}	Factory rent	32 000	}(1)	Indirect manufacturing costs W1	22 000	(1)	Factory machines depreciation W2	7 200	(1)		278 500		Closing work in progress	12 500		Cost of goods manufactured	266 000		20% factory profit	53 200	(1)OF	Transfer value	319 200	(1)OF	7
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Question	Answer			Marks
1(c)		\$	\$	11
	Standard furniture Revenue		510 000	
	Opening inventory	71 000		
	Purchases	292 000		
	Closing inventory	<u>66 500</u>		
	Cost of sales		<u>296 500</u> (1)	
	Gross profit		<u>213 500</u> (1)	
	Luxury furniture Revenue		484 000	
	Value transferred from factory	319 200	(1)OF	
	Closing inventory \$35 000 × 120%	<u>42 000</u>	(1)	
	Cost of sales		277 200	
	Gross profit		<u>206 800</u> (1)OF	
	Total gross profit		<u>420 300</u>	
	Factory profit		<u>53 200</u> (1)OF	
	Less :unrealised profit \$35 000 × 20%		<u>7 000</u> (1)	
			<u>46 200</u>	
			466 500	
	Administrative expenses W1		309 600 (2)	
	Selling and distribution costs W2		<u>73 000</u> (1)	
			<u>382 600</u>	
	Profit for the year		<u>83 900</u> (1)OF	
	W1			
	Administrative expenses			
	\$			
Salaries for office staff	167 000			
Depreciation of office equipment	8 600			
Office rent	46 000			
Other expenses	<u>88 000</u>	(1)		
	<u>309 600</u>	(1)		

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Question	Answer	Marks										
1(c)	W2 Selling and distribution costs <table><tr><td></td><td>\$</td></tr><tr><td>Salaries for salespeople</td><td>44 000</td></tr><tr><td>Depreciation of motor vehicles</td><td>10 500</td></tr><tr><td>Carriage outwards</td><td>18 500</td></tr><tr><td></td><td><u>73 000</u></td></tr></table> (1)		\$	Salaries for salespeople	44 000	Depreciation of motor vehicles	10 500	Carriage outwards	18 500		<u>73 000</u>	
	\$											
Salaries for salespeople	44 000											
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1(d)	Gross margin of standard furniture for 2021 is 41.86% (1)OF (\$213 500 / \$510 000) Effective gross margin (including factory profit) of luxury furniture for 2021 is 52.27% (\$206 800 + \$46 200) / \$484 000 (1)OF Luxury has a higher gross margin than standard (1) The inclusion of luxury furniture which has a high gross margin can improve the profit margin (1) Inclusion of luxury can increase the customer base which has positive effect on profitability (1) Synergy may occur, i.e. by streamlining some operations to reduce cost thus improving profitability (1) 1 mark for each of the two calculations plus 1 mark for each other valid point up to a max of three. Accept other valid answers.	5										

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Question	Answer	Marks
2(a)	Prudence concept / So that the value of the assets were not overstated (1) To ensure that the carrying amount of assets does not exceed their recoverable amount (1) So that the financial statements show a true and fair view (1) IAS 36 Impairment of assets (1) Max 3 Accept other valid answers.	3
2(b)	Carrying amount at 31 December 2021 \$24 000 (\$36 000 – \$12 000) (1) Fair value less cost to sell \$21 000 – \$4000 = \$17 000 (1) Value in use \$18 500 Recoverable amount is the higher of fair value (\$17 000) and value in use (\$18 500)(1), therefore recoverable amount is \$18 500 (1). Since the carrying amount (\$24 000) exceeds the recoverable amount (\$18 500) (1), the impairment loss is \$5500 (1) (\$24 000 – \$18 500)	6

Question	Answer				Marks
2(c)		Building \$	Plant and Machinery \$	Motor Vehicle \$	11
	Cost/valuation				
	1 January 2021	600 000	400 000	60 000	
	Addition		224 000 (1) W1		
	Revaluation	150 000 (1) W2			
	Impairment			(41 500) (1)OF W3	
	31 December 2021	<u>750 000</u>	<u>624 000</u>	<u>18 500</u>	
	Accumulated depreciation				
	1 January 2021	150 000	160 000	24 000	
	Revaluation	(150 000) (1)			
	Impairment			(36 000) (1)	
	Charge for the year	50 000 (2) W4	116 000 (1)OF W5	12 000 (1) W6	
	31 December 2021	<u>50 000</u>	<u>276 000</u>	<u>-</u>	
	Carrying amount at 31 December 2021	<u>700 000</u>	<u>348 000</u>	<u>18 500</u> (1)OF row	
	Carrying amount at 31 December 2020	<u>450 000</u>	<u>240 000</u>	<u>36 000</u> (1) row	
	W1 \$200 000 + (\$54 000 – \$30 000) = \$224 000 (1)				
	W2 \$750 000 – \$600 000 = \$150 000 (1)				
	W3 (\$60 000 – \$18 500) = \$41 500 (1)OF				
	W4 \$750 000/15 (1) = \$50 000 (1)OF				
	W5 (\$624 000 – \$160 000) × 25% = \$116 000 (1)OF				
	W6 \$60 000 / 5 = \$12 000 (1)				

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Question	Answer	Marks
2(d)	Advantages (Max 2) Repair and maintenance cost for the coming 5 years is fixed regardless of increase in future cost The service of same company for the coming 5 years is guaranteed Accept other valid advantages Disadvantages (Max 2) A one-off payment may adversely affect the cash flow Not flexible, may have another company providing better and/or cheaper service Accept other valid disadvantages 1 mark for decision.	5

Question	Answer	Marks
3(a)	Cash equivalents are short-term (1) / highly liquid investments (1) that are readily convertible to known amounts of cash (1) and which are subject to an insignificant risk of changes in value (1) Max 2 Accept other valid answers.	2

Question	Answer	Marks																																																																																	
3(b)	Statement of cash flows for the year ended 31 December 2021 <table> <tr> <td></td><td>\$'000</td><td>\$'000</td></tr> <tr> <td>Operating activities</td><td></td><td></td></tr> <tr> <td>Profit from operations W1</td><td></td><td>211 (3)</td></tr> <tr> <td>Adjustments for:</td><td></td><td></td></tr> <tr> <td>Depreciation – buildings W2</td><td>41 (1)</td><td></td></tr> <tr> <td>Depreciation – plant and equipment W3</td><td>63 (1)</td><td></td></tr> <tr> <td>Profit on disposal of plant and equipment</td><td>(2) (1)</td><td></td></tr> <tr> <td>Increase in inventory</td><td>(28) }</td><td></td></tr> <tr> <td>Increase in trade receivables</td><td>(32) }</td><td></td></tr> <tr> <td>Decrease in trade payables</td><td>(34) }(1)</td><td></td></tr> <tr> <td></td><td></td><td><u>8</u></td></tr> <tr> <td>Cash generated from operations</td><td></td><td>219</td></tr> <tr> <td>Interest paid</td><td></td><td><u>(44) (1)</u></td></tr> <tr> <td>Net cash from operating activities</td><td></td><td>175</td></tr> <tr> <td>Cash flows from investing activities</td><td></td><td></td></tr> <tr> <td>Purchase of buildings W4</td><td>(420) (1)</td><td></td></tr> <tr> <td>Purchase of plant and equipment W5</td><td>(97) }</td><td></td></tr> <tr> <td>Sale of plant and equipment</td><td><u>3</u> }(1)</td><td></td></tr> <tr> <td>Net cash used in investing activities</td><td></td><td>(514)</td></tr> <tr> <td>Cash flows from financing activities</td><td></td><td></td></tr> <tr> <td>Proceeds from issue of shares W6</td><td>250 (1)</td><td></td></tr> <tr> <td>Repayment of debenture</td><td>(50) (1)</td><td></td></tr> <tr> <td>Dividend paid W7</td><td><u>(140) (1)</u></td><td></td></tr> <tr> <td>Net cash from financing activities</td><td></td><td>60</td></tr> <tr> <td>Net decrease in cash and cash equivalents</td><td></td><td><u>(279) (1)</u></td></tr> <tr> <td>Cash and cash equivalents at beginning of the period</td><td></td><td><u>37</u></td></tr> <tr> <td>Cash and cash equivalents at end of the period</td><td></td><td><u>(242)</u></td></tr> </table>		\$'000	\$'000	Operating activities			Profit from operations W1		211 (3)	Adjustments for:			Depreciation – buildings W2	41 (1)		Depreciation – plant and equipment W3	63 (1)		Profit on disposal of plant and equipment	(2) (1)		Increase in inventory	(28) }		Increase in trade receivables	(32) }		Decrease in trade payables	(34) }(1)				<u>8</u>	Cash generated from operations		219	Interest paid		<u>(44) (1)</u>	Net cash from operating activities		175	Cash flows from investing activities			Purchase of buildings W4	(420) (1)		Purchase of plant and equipment W5	(97) }		Sale of plant and equipment	<u>3</u> }(1)		Net cash used in investing activities		(514)	Cash flows from financing activities			Proceeds from issue of shares W6	250 (1)		Repayment of debenture	(50) (1)		Dividend paid W7	<u>(140) (1)</u>		Net cash from financing activities		60	Net decrease in cash and cash equivalents		<u>(279) (1)</u>	Cash and cash equivalents at beginning of the period		<u>37</u>	Cash and cash equivalents at end of the period		<u>(242)</u>	14
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Question	Answer	Marks
3(b)	W1 $(\\$136\,000 - \\$109\,000)(1) + (\\$80\,000 + \\$60\,000)(1) + \\$44\,000(1) = \\$211\,000$ W2 $\\$201\,000 - \\$160\,000 = \\$41\,000(1)$ W3 $\\$326\,000 - (\\$274\,000 - \\$11\,000) = \\$63\,000(1)$ W4 $(\\$1150\,000 - \\$80\,000) - \\$650\,000 = \\$420\,000(1)$ W5 $\\$539\,000 - (\\$454\,000 - \\$12\,000) = \\$97\,000(1)$ W6 $(\\$600\,000 + \\$120\,000) - (\\$400\,000 + \\$70\,000)(1)$ W7 $\\$80\,000(400\,000 \times \\$0.2) + \\$60\,000(600\,000 \times \\$0.1) = \\$140\,000(1)$	
3(c)	Provides additional information (1) how the business generates and uses cash (1) Produced on a cash basis (1) whereas income statement and statement of financial position are prepared on accrual basis (1) Max 2 points x 2 marks (1 mark for a basic point and 1 mark for development) Accept other valid answers.	4

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Question	Answer	Marks
3(d)	For (Max 2) Maybe the finance by overdraft is only for short-term, i.e. very strong cash from operations in the coming one or two years. The time to obtain overdraft is shorter than other means (debenture or issue of shares) No or minimal costs to obtain overdraft Have no impact on gearing ratio Against (Max 2) Long-term assets should be financed by long-term financing Interest rate of overdraft may be higher than debenture/bank loan, let alone no interest for issue of shares Overdraft is repayable on demand / short notice. 1 mark for decision. Accept other valid answers.	5

Question	Answer	Marks
4(a)	Javeed can receive more commission (1) as he should not be responsible for the faulty goods (1) Javeed has given effort in selling goods (1) which are later returned; he spent further effort in dealing with the returned goods (1) Max 2 points × 2 marks (1 mark for a basic point and 1 mark for development) Accept other valid answers.	4

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Question	Answer	Marks																																																																		
4(b)	Number of goods unsold $300 - (254-18) = 64$, of which 18 units have defects subject to repair. <table><tr><td></td><td>\$</td><td></td></tr><tr><td>Cost</td><td>34 500</td><td>}</td></tr><tr><td>Freight</td><td>7 200</td><td>}</td></tr><tr><td>Import duties</td><td>2 100</td><td>}</td></tr><tr><td>Transportation to warehouse</td><td>3 600</td><td>}</td></tr><tr><td>Total for 300 units</td><td><u>47 400</u></td><td>(1)</td></tr><tr><td>Cost per unit</td><td>158</td><td>(1)OF</td></tr></table> Net realisable value of returned goods $(\\$160 - \\$5) = \\$155$ each (1) $18 \times \\$155$ (1)OF + $(64 - 18) \times \\$158$ (1)OF = \$10 058 (1)OF		\$		Cost	34 500	}	Freight	7 200	}	Import duties	2 100	}	Transportation to warehouse	3 600	}	Total for 300 units	<u>47 400</u>	(1)	Cost per unit	158	(1)OF	6																																													
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4(c)	Consignment account <table><tr><td></td><td>\$</td><td></td><td></td><td>\$</td><td></td></tr><tr><td>Goods sent on consignment</td><td>34 500</td><td>(1)</td><td>Javeed – net sales</td><td>59 000</td><td>(1)</td></tr><tr><td>Bank – freight</td><td>7 200</td><td>(1)</td><td>Inventories c/d</td><td>10 058</td><td>(1)OF</td></tr><tr><td>Javeed – Import duties</td><td>2 100</td><td>}</td><td></td><td></td><td></td></tr><tr><td>Assistant’s salary</td><td>4 500</td><td>}</td><td></td><td></td><td></td></tr><tr><td>Transportation to warehouse</td><td>3 600</td><td>}</td><td></td><td></td><td></td></tr><tr><td>Transportation to customers</td><td>6 000</td><td>}</td><td></td><td></td><td></td></tr><tr><td>Advertising</td><td>4 800</td><td>}(1)</td><td></td><td></td><td></td></tr><tr><td>Commission</td><td>5 080</td><td>(1)</td><td></td><td></td><td></td></tr><tr><td>Income statement – profit on consignment</td><td><u>1 278</u></td><td>(1)OF</td><td></td><td></td><td></td></tr><tr><td></td><td><u>69 058</u></td><td></td><td></td><td><u>69 058</u></td><td></td></tr></table>		\$			\$		Goods sent on consignment	34 500	(1)	Javeed – net sales	59 000	(1)	Bank – freight	7 200	(1)	Inventories c/d	10 058	(1)OF	Javeed – Import duties	2 100	}				Assistant’s salary	4 500	}				Transportation to warehouse	3 600	}				Transportation to customers	6 000	}				Advertising	4 800	}(1)				Commission	5 080	(1)				Income statement – profit on consignment	<u>1 278</u>	(1)OF					<u>69 058</u>			<u>69 058</u>		7
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Question	Answer			Marks															
4(d)	<table><tr><th>Item</th><th>Effect (Increase/Decrease) in \$</th><th>Reason</th></tr><tr><td>Other receivables</td><td>Increased by \$32 920 W1(1)</td><td>Amount due from Javeed (1)</td></tr><tr><td>Cash at bank</td><td>Reduced by \$7200 (1)</td><td>Freight charges paid by G Limited (1)</td></tr><tr><td>Purchases</td><td>Decreased by \$34 500 (1)</td><td>Cost of goods sent to Javeed (1)</td></tr><tr><td>Profit for the year</td><td>Increased by \$1278 (1)OF</td><td>Profit on consignment (1)</td></tr></table>			Item	Effect (Increase/Decrease) in \$	Reason	Other receivables	Increased by \$32 920 W1(1)	Amount due from Javeed (1)	Cash at bank	Reduced by \$7200 (1)	Freight charges paid by G Limited (1)	Purchases	Decreased by \$34 500 (1)	Cost of goods sent to Javeed (1)	Profit for the year	Increased by \$1278 (1)OF	Profit on consignment (1)	8
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	W1 \$59 000 – \$2100 – \$4500 – \$3600 – \$6000 – \$4800 – \$5080 = \$32 920 (1)																		

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5(a)	\$ <table> <tbody> <tr> <td>Sales 1120 × \$250</td><td>280 000</td><td>(1)</td></tr> <tr> <td>Direct materials 1120 × \$60</td><td>(67 200)</td><td>(1)</td></tr> <tr> <td>Direct labour 1120 × \$100</td><td>(112 000)</td><td>(1)</td></tr> <tr> <td>Fixed overhead 1120 × \$24 W1</td><td>(26 880)</td><td>(1)</td></tr> <tr> <td>Budgeted profit</td><td><u>73 920</u></td><td>(1)OF</td></tr> </tbody> </table> W1 \$24 000/(\$100 000 ÷ \$25) = \$6 per labour hour; \$6 × 4=\$24 or \$24 000/1000 = \$24	Sales 1120 × \$250	280 000	(1)	Direct materials 1120 × \$60	(67 200)	(1)	Direct labour 1120 × \$100	(112 000)	(1)	Fixed overhead 1120 × \$24 W1	(26 880)	(1)	Budgeted profit	<u>73 920</u>	(1)OF	5
Sales 1120 × \$250	280 000	(1)															
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Budgeted profit	<u>73 920</u>	(1)OF															
5(b)	Variance is the difference between budgeted amount (cost or revenue) and actual amount. (1) Variance analysis is the way to identify and explain the difference. (1) Accept other valid answers.	2															
5(c)(i)	Selling price variance $(\\$250 - \\$248^*) \times 1120$ $^*\\$277\,760/1120=\\248 \$2240 A (1)	1															

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Question	Answer	Marks
5(c)(ii)	Sales volume variance $(1120 - 1000) \times \$250$ \$30 000 F (1)	1
5(c)(iii)	Direct materials total variance $\$72\,688 - \$67\,200$ \$5 488 A (1)	1
5(c)(iv)	Direct labour total variance $\$128\,520 - \$112\,000$ \$16 520 A (1)	1
5(c)(v)	Fixed overhead total variance $\$26\,880 - \$25\,600$ \$1 280 F (1)	1
5(d)(i)	Standard usage per unit $\$60\,000 \div 1000 \div \$12 = 5$ kilos Actual usage $\$72\,688 \div \$11.8 = 6160$ kilos Direct material price variance $(\$12 - \$11.8) \times 6160 = \$1232$ (1) (F) (1) Direct material usage variance $[6160 - (1120 \times 5)] \times \$12 = \$6720$ (1) (A) (1)	4
5(d)(ii)	Direct material price variance – Price per kilo reduces (1) due to a decrease in market price/trade discount for larger order/shift to a cheaper supplier (1) Direct material usage variance – More direct materials are used (1) due to materials of lower quality/inefficient use by labours (1)	4

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Question	Answer	Marks
5(e)	For (Max 2) reducing price can increase sales as evidenced in July with a reduction of \$2, 120 more units were sold customer base can be increased provided that the quality maintained Against (Max 2) there is no financial gain due to a higher proportionate increase in direct materials, direct labour and fixed overhead the company may not have enough capacity to cope with the increased production the quality of products may be compromised. 1 mark for decision Accept other valid answers.	5

Question	Answer	Marks
6(a)	It is the cost of financing an investment through debt and/or equity. (1) It is also the minimum required rate of return for an investment. (1) Accept other valid answers.	2
6(b)(i)	2 years (1) + $[(\$550\,000 - \$400\,000)/180\,000] \times 12 = 2$ years and 10 months (1)	2
6(b)(ii)	Average profit $(\\$200\,000 \times 2 + \\$180\,000 + \\$162\,000 - \\$550\,000)/4 = \\$48\,000$ (1) $\\$48\,000/(\\$550\,000/2)$ (1) = 17.45% (1)OF	3

Question	Answer	Marks
6(b)(iii)		

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Question	Answer	Marks																																																										
6(e)	16% <table><tr><td>0.862</td><td>×1</td><td>0.862</td></tr><tr><td>0.743</td><td>×1</td><td>0.743</td></tr><tr><td>0.641</td><td>×0.9</td><td>0.5769</td></tr><tr><td>0.552</td><td>×0.9×0.9</td><td>0.44 712</td></tr><tr><td></td><td></td><td><u>2.62 902</u></td></tr></table> (1) $\text{\\$550 000(1)} \div 2.62\ 902 = \text{\\$209 203}$ \$ <table><tr><td>Year 1</td><td>209 203</td><td>(1)</td></tr><tr><td>Year 2</td><td>209 203</td><td>(1)</td></tr><tr><td>Year 3 \$209203x0.9</td><td>188 283</td><td>(1)</td></tr><tr><td>Year 4 \$188283x0.9</td><td><u>169 455</u></td><td>(1)</td></tr><tr><td></td><td>776 145</td><td></td></tr></table> Proof: <table><tr><td></td><td>\$</td><td>16%</td><td>\$</td></tr><tr><td>Year 0</td><td>(550 000)</td><td>1</td><td>(550 000)</td></tr><tr><td>Year 1</td><td>209 203.4</td><td>0.862</td><td>180 333</td></tr><tr><td>Year 2</td><td>209 203.4</td><td>0.743</td><td>155 438</td></tr><tr><td>Year 3</td><td>188 283.1</td><td>0.641</td><td>120 690</td></tr><tr><td>Year 4</td><td>169 454.8</td><td>0.552</td><td><u>93 539</u></td></tr><tr><td></td><td></td><td></td><td>0</td></tr></table> Alternative methods of calculation are possible, e.g. to increase each year's discounted cash flow by 4.6% to eliminate the deficit of \$24 196 and then to gross up each year's increased amount by the discount rate. This gives slightly different figures due to rounding but is a correct answer.	0.862	×1	0.862	0.743	×1	0.743	0.641	×0.9	0.5769	0.552	×0.9×0.9	0.44 712			<u>2.62 902</u>	Year 1	209 203	(1)	Year 2	209 203	(1)	Year 3 \$209203x0.9	188 283	(1)	Year 4 \$188283x0.9	<u>169 455</u>	(1)		776 145			\$	16%	\$	Year 0	(550 000)	1	(550 000)	Year 1	209 203.4	0.862	180 333	Year 2	209 203.4	0.743	155 438	Year 3	188 283.1	0.641	120 690	Year 4	169 454.8	0.552	<u>93 539</u>				0	6
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