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**ACCOUNTING**

**9706/22**

Paper 2 Structured Questions

**October/November 2019**

MARK SCHEME

Maximum Mark: 90

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**Published**

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the October/November 2019 series for most Cambridge IGCSE™, Cambridge International A and AS Level components and some Cambridge O Level components.

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This document consists of **15** printed pages.



**Cambridge Assessment**  
International Education

**Generic Marking Principles**

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptors for a question. Each question paper and mark scheme will also comply with these marking principles.

**GENERIC MARKING PRINCIPLE 1:**

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

**GENERIC MARKING PRINCIPLE 2:**

Marks awarded are always **whole marks** (not half marks, or other fractions).

**GENERIC MARKING PRINCIPLE 3:**

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit is given for valid answers which go beyond the scope of the syllabus and mark scheme, referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

**GENERIC MARKING PRINCIPLE 4:**

Rules must be applied consistently e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

**GENERIC MARKING PRINCIPLE 5:**

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

**GENERIC MARKING PRINCIPLE 6:**

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

| Question                                                            | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Marks  |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
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| 1(a)                                                                | <p style="text-align: center;">R Limited</p> <p>Income statement for the year ended 30 June 2018</p><br><table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th><th style="text-align: right;">\$</th><th></th></tr> </thead> <tbody> <tr> <td>Revenue</td><td style="text-align: right;">286 000</td><td>(1)</td></tr> <tr> <td>Cost of sales <b>W1</b></td><td style="text-align: right;"><u>(138 350)</u></td><td>(3)</td></tr> <tr> <td>Gross profit</td><td style="text-align: right;">147 650</td><td>(1) OF</td></tr> <tr> <td>Administrative expenses <b>W2</b></td><td style="text-align: right;">(28 300)</td><td>(5)</td></tr> <tr> <td>Distribution costs <b>W3</b></td><td style="text-align: right;">(86 000)</td><td>(4)</td></tr> <tr> <td>Profit from operations</td><td style="text-align: right;">33 350</td><td>(1) OF</td></tr> <tr> <td>Finance cost</td><td style="text-align: right;"><u>(7 500)</u></td><td>(1)</td></tr> <tr> <td>Profit for the year</td><td style="text-align: right;"><u>25 850</u></td><td>(1) OF</td></tr> </tbody> </table><br><p><b>W1</b> Cost of sales: <math>\\$(45\,000 + 135\,000) = \\$180\,000</math> (1) – 41 650 (1) = 138 350 (1) OF</p><br><p><b>W2</b> Administrative Expenses</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th><th style="text-align: right;">\$</th><th></th></tr> </thead> <tbody> <tr> <td>Depreciation on fixture and fittings (<math>40\,000 \times 10\%</math>)</td><td style="text-align: right;">4 000</td><td>(1)</td></tr> <tr> <td>Insurance (<math>12\,000 + (1\,000 + 500)</math>)</td><td style="text-align: right;">13 500</td><td>(1)</td></tr> <tr> <td>Electricity (<math>2\,700 - (500 + 400)</math>)</td><td style="text-align: right;">1 800</td><td>(1)</td></tr> <tr> <td>Wages and salaries (<math>45\,000 \times \frac{1}{5}</math>)</td><td style="text-align: right;"><u>9 000</u></td><td>(1)</td></tr> <tr> <td></td><td style="text-align: right;"><u>28 300</u></td><td>(1) OF</td></tr> </tbody> </table><br><p><b>W3</b> Distribution costs</p> <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th><th style="text-align: right;">\$</th><th></th></tr> </thead> <tbody> <tr> <td>Motor vehicle expenses</td><td style="text-align: right;">10 000</td><td>(1)</td></tr> <tr> <td>Depreciation on motor vehicles (<math>150\,000 + 50\,000 \times 20\%</math>)</td><td style="text-align: right;">40 000</td><td>(1)</td></tr> <tr> <td>Wages and salaries (<math>45\,000 \times \frac{4}{5}</math>)</td><td style="text-align: right;"><u>36 000</u></td><td>(1)</td></tr> <tr> <td></td><td style="text-align: right;"><u>86 000</u></td><td>(1) OF</td></tr> </tbody> </table> |        | \$ |  | Revenue | 286 000 | (1) | Cost of sales <b>W1</b> | <u>(138 350)</u> | (3) | Gross profit | 147 650 | (1) OF | Administrative expenses <b>W2</b> | (28 300) | (5) | Distribution costs <b>W3</b> | (86 000) | (4) | Profit from operations | 33 350 | (1) OF | Finance cost | <u>(7 500)</u> | (1) | Profit for the year | <u>25 850</u> | (1) OF |  | \$ |  | Depreciation on fixture and fittings ( $40\,000 \times 10\%$ ) | 4 000 | (1) | Insurance ( $12\,000 + (1\,000 + 500)$ ) | 13 500 | (1) | Electricity ( $2\,700 - (500 + 400)$ ) | 1 800 | (1) | Wages and salaries ( $45\,000 \times \frac{1}{5}$ ) | <u>9 000</u> | (1) |  | <u>28 300</u> | (1) OF |  | \$ |  | Motor vehicle expenses | 10 000 | (1) | Depreciation on motor vehicles ( $150\,000 + 50\,000 \times 20\%$ ) | 40 000 | (1) | Wages and salaries ( $45\,000 \times \frac{4}{5}$ ) | <u>36 000</u> | (1) |  | <u>86 000</u> | (1) OF | 17 |
|                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Revenue                                                             | 286 000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Cost of sales <b>W1</b>                                             | <u>(138 350)</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | (3)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Gross profit                                                        | 147 650                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (1) OF |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Administrative expenses <b>W2</b>                                   | (28 300)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | (5)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Distribution costs <b>W3</b>                                        | (86 000)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | (4)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Profit from operations                                              | 33 350                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (1) OF |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Finance cost                                                        | <u>(7 500)</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Profit for the year                                                 | <u>25 850</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (1) OF |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
|                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Depreciation on fixture and fittings ( $40\,000 \times 10\%$ )      | 4 000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Insurance ( $12\,000 + (1\,000 + 500)$ )                            | 13 500                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Electricity ( $2\,700 - (500 + 400)$ )                              | 1 800                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Wages and salaries ( $45\,000 \times \frac{1}{5}$ )                 | <u>9 000</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
|                                                                     | <u>28 300</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (1) OF |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
|                                                                     | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Motor vehicle expenses                                              | 10 000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Depreciation on motor vehicles ( $150\,000 + 50\,000 \times 20\%$ ) | 40 000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
| Wages and salaries ( $45\,000 \times \frac{4}{5}$ )                 | <u>36 000</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (1)    |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |
|                                                                     | <u>86 000</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (1) OF |    |  |         |         |     |                         |                  |     |              |         |        |                                   |          |     |                              |          |     |                        |        |        |              |                |     |                     |               |        |  |    |  |                                                                |       |     |                                          |        |     |                                        |       |     |                                                     |              |     |  |               |        |  |    |  |                        |        |     |                                                                     |        |     |                                                     |               |     |  |               |        |    |

| Question                                                   | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Marks             |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
|------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------------|--------------------------------------------------|--------------------------------------------|-----------------------------------------|-----------------------------------------------|------------------------------|-------------------------------------------------------|---------------------------------|-------------------------------------|------------------------------------------------------------|--------------------------------------------------------------------|---|
| 1(b)                                                       | <ul style="list-style-type: none"><li>Capital reserves are created as a result of non-trading activities <b>(1)</b> whereas revenue reserves are created as a result of trading activities <b>(1)</b></li><li>Capital reserves cannot be used to fund dividend payments <b>(1)</b> whereas revenue reserves can be used to fund dividend payments <b>(1)</b></li><li>Capital reserves are non-distributable <b>(1)</b> whereas revenue reserves are distributable <b>(1)</b></li></ul> <p><b>Accept other valid points.</b><br/><b>Max 4.</b></p>                                                                                                                                                                                                                         | 4                 |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| 1(c)                                                       | <table><tr><th>Option 1 (Shares)</th><th>Option 2 (Debentures)</th></tr><tr><td>Payment of dividends is discretionary <b>(1)</b></td><td>Debenture interest must be paid <b>(1)</b></td></tr><tr><td>May dilute ownership/control <b>(1)</b></td><td>Would not dilute ownership/control <b>(1)</b></td></tr><tr><td>Permanent capital <b>(1)</b></td><td>Would increase the non-current liabilities <b>(1)</b></td></tr><tr><td>No security required <b>(1)</b></td><td>Security may be required <b>(1)</b></td></tr><tr><td>Dividends do not reduce the profit for the year <b>(1)</b></td><td>Payment of interest will reduce the profit for the year <b>(1)</b></td></tr></table> <p><b>Accept other valid responses.</b><br/><b>Max 4</b><br/><b>Decision (1)</b></p> | Option 1 (Shares) | Option 2 (Debentures) | Payment of dividends is discretionary <b>(1)</b> | Debenture interest must be paid <b>(1)</b> | May dilute ownership/control <b>(1)</b> | Would not dilute ownership/control <b>(1)</b> | Permanent capital <b>(1)</b> | Would increase the non-current liabilities <b>(1)</b> | No security required <b>(1)</b> | Security may be required <b>(1)</b> | Dividends do not reduce the profit for the year <b>(1)</b> | Payment of interest will reduce the profit for the year <b>(1)</b> | 5 |
| Option 1 (Shares)                                          | Option 2 (Debentures)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| Payment of dividends is discretionary <b>(1)</b>           | Debenture interest must be paid <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| May dilute ownership/control <b>(1)</b>                    | Would not dilute ownership/control <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| Permanent capital <b>(1)</b>                               | Would increase the non-current liabilities <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| No security required <b>(1)</b>                            | Security may be required <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |
| Dividends do not reduce the profit for the year <b>(1)</b> | Payment of interest will reduce the profit for the year <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |                       |                                                  |                                            |                                         |                                               |                              |                                                       |                                 |                                     |                                                            |                                                                    |   |

| Question | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Marks    |
|----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 1(d)(i)  | <p>Advantages</p> <ul style="list-style-type: none"> <li>• Will improve overall cash flow <b>(1)</b></li> <li>• Reduces the possibility of irrecoverable debts <b>(1)</b></li> </ul> <p>Disadvantages</p> <ul style="list-style-type: none"> <li>• Maybe a reduction in number of customers <b>(1)</b></li> <li>• May have to reduce selling price to attract new customers <b>(1)</b></li> </ul> <p><b>Accept other valid advantages and disadvantages.</b><br/><b>Max 1 advantage and 1 disadvantage.</b></p> | <b>2</b> |
| 1(d)(ii) | <p>Advantages</p> <ul style="list-style-type: none"> <li>• May improve the relationships with the suppliers <b>(1)</b></li> <li>• May be able to negotiate a better purchase price <b>(1)</b></li> </ul> <p>Disadvantages</p> <ul style="list-style-type: none"> <li>• Overall cash flow will decrease <b>(1)</b></li> <li>• Not making use of available credit terms <b>(1)</b></li> </ul> <p><b>Accept other valid advantages and disadvantages.</b><br/><b>Max 1 advantage and 1 disadvantage</b></p>        | <b>2</b> |

| Question  | Answer                                                                                                                                                                                                                                                                                                                                  | Marks    |
|-----------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 2(a)(i)   | <p>25 days <b>(2)</b></p> <p><b>Working</b><br/> <math display="block">\frac{(30\,000 + 50\,000)}{2} = \frac{40\,000}{600\,000} \times 365 = 25 \text{ days } \mathbf{(1) \text{ OF}}</math> <math display="block">750\,000 \times 80\% = 600\,000 \mathbf{(1)}</math></p>                                                              | <b>2</b> |
| 2(a)(ii)  | <p>36 days <b>(2)</b></p> <p><b>Working</b><br/> <math display="block">\frac{65\,000}{675\,000} \times 365 = 36 \text{ days } \mathbf{(1) \text{ OF}}</math> <math display="block">750\,000 \times 90\% = \\$675\,000 \mathbf{(1)}</math></p>                                                                                           | <b>2</b> |
| 2(a)(iii) | <p>25 days <b>(3)</b></p> <p><b>Working</b><br/> <math display="block">\frac{31\,850}{465\,000} \times 365 = 25 \text{ days } \mathbf{(1) \text{ OF}}</math> <math display="block">600\,000 + 50\,000 - 30\,000 = 620\,000 \mathbf{(1)}</math> <math display="block">620\,000 \times 75\% = 465\,000 \mathbf{(1) \text{ OF}}</math></p> | <b>3</b> |

| Question | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Marks    |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 2(b)     | <p>Inventory turnover indicates that it is taking longer than the industry average to sell goods <b>(1)</b> resulting in a delay in receipt of payment from customers <b>(1)</b></p> <p>Nibali's customers are taking 6 days over the credit terms to settle their accounts and Nibali is paying his suppliers 5 days early <b>(1)</b> resulting in cash leaving the business before settlement is received <b>(1)</b></p> <p><b>Conclusion/advice</b><br/>Overall, Nibali's efficiency ratios indicate poor liquidity <b>(1)</b></p> <p><b>Accept other valid points.</b></p> | <b>5</b> |
| 2(c)     | <p>Theft <b>(1)</b><br/>Storage costs <b>(1)</b><br/>Insurance <b>(1)</b><br/>Obsolescence <b>(1)</b><br/>Damage <b>(1)</b><br/>Opportunity cost <b>(1)</b></p> <p><b>Accept other valid points.</b><br/><b>Max 3.</b></p>                                                                                                                                                                                                                                                                                                                                                     | <b>3</b> |

| Question | Answer           |         |  |         |  |        |             |         |        |         |         |        | Marks |           |  |
|----------|------------------|---------|--|---------|--|--------|-------------|---------|--------|---------|---------|--------|-------|-----------|--|
| 3(a)     | Capital accounts |         |  |         |  |        |             |         |        |         |         |        | 6     |           |  |
|          |                  | Miguel  |  | Bernard |  | Eddy   |             |         | Miguel |         | Bernard |        |       | Eddy      |  |
|          | Goodwill         | 20 000  |  | 12 000  |  | 8000 * | Balance b/d | 100 000 |        | 145 000 |         |        |       | (1)       |  |
|          | Balance c/d      | 103 040 |  | 167 560 |  | 82 000 | Bank        |         |        |         | 50 000  | (1)    |       |           |  |
|          |                  |         |  |         |  |        | Assets      |         |        |         | 40 000  | (1)    |       |           |  |
|          |                  |         |  |         |  |        | Goodwill    | 16 000  |        | 24 000  |         |        |       | (1) *both |  |
|          |                  |         |  |         |  |        | Revaluation | 7040    |        | 10 560  |         |        |       | (1)       |  |
|          |                  | 123 040 |  | 179 560 |  | 90 000 |             | 123 040 |        | 179 560 |         | 90 000 |       |           |  |
|          |                  |         |  |         |  |        | Balance b/d | 103 040 |        | 167 560 |         | 82 000 |       | (1)       |  |

| Question | Answer                                                                           |                |  |                |              | Marks |
|----------|----------------------------------------------------------------------------------|----------------|--|----------------|--------------|-------|
| 3(b)     | Miguel, Bernard and Eddy<br>Appropriation Account for the year ended 31 May 2019 |                |  |                |              | 5     |
|          |                                                                                  | 4 months<br>\$ |  | 8 months<br>\$ |              |       |
|          | Profit                                                                           | 13 000         |  | 26 000         |              |       |
|          | Loan interest                                                                    | –              |  | 2000           | (1)          |       |
|          | Profit for the period                                                            | 13 000         |  | 24 000         |              |       |
|          | Salary – Eddy                                                                    |                |  | 8000           | (1)          |       |
|          | Share of profit                                                                  |                |  |                |              |       |
|          | Miguel                                                                           | 6500           |  | 6400           | (1) for both |       |
|          | Bernard                                                                          | 3900           |  | 6400           | (1) for both |       |
|          | Eddy                                                                             | <u>2600</u>    |  | <u>3200</u>    | (1) for both |       |
|          |                                                                                  | <u>13 000</u>  |  | <u>16 000</u>  |              |       |

| Question | Answer                                                                                                                                                                                                                                                                                                                                                                                          | Marks    |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 3(c)     | <p><b>Capital accounts</b><br/>Separate capital accounts record the permanent investment of each partner <b>(1)</b> facilitating the calculation of interest on capital <b>(1)</b></p> <p><b>Current accounts</b><br/>Separate current accounts record the transactions between the partners and the partnership <b>(1)</b> facilitating the calculation of interest on drawings <b>(1)</b></p> | <b>4</b> |

| Question                          | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Marks              |           |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
|-----------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------|---------------|-----------|--|------------------------------|---------|----|-----------------|---------|------------------------|---------|-------------------------------|--------|---------|-----------------------------------|------------------------------|--------------------|--------------------|---------------|----------|
| 4(a)                              | <p>Estimated figures used may be inaccurate <b>(1)</b> leading to under or over absorption of overheads <b>(1)</b></p> <p>Over absorption of overheads may lead to prices being set too high <b>(1)</b> which may lead to loss of customers <b>(1)</b></p> <p>Under absorption of overheads may lead to prices being set too low <b>(1)</b> which would result in lower profits <b>(1)</b></p> <p><b>Accept other valid points.</b></p> <p>Any 2 drawbacks <b>(2 marks each)</b> <b>1</b> mark for identifying the drawback and <b>1</b> mark or developing.</p> | <b>4</b>           |           |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| 4(b)(i)                           | <table><tr><td></td><td>Drilling</td><td>Finishing</td><td>Total</td></tr><tr><td></td><td>\$</td><td>\$</td><td>\$</td></tr><tr><td>Allocated costs</td><td>435 720</td><td>748 900</td><td>208 000</td></tr><tr><td>Apportioned maintenance costs</td><td>79 040</td><td>128 960</td><td></td></tr><tr><td>Total departmental overheads</td><td>514 760 <b>(1)</b></td><td>877 860 <b>(1)</b></td><td></td></tr></table> <p><b>Accept either apportioned maintenance costs OR total departmental overheads for marks.</b></p>                                  |                    | Drilling  | Finishing     | Total     |  | \$                           | \$      | \$ | Allocated costs | 435 720 | 748 900                | 208 000 | Apportioned maintenance costs | 79 040 | 128 960 |                                   | Total departmental overheads | 514 760 <b>(1)</b> | 877 860 <b>(1)</b> |               | <b>2</b> |
|                                   | Drilling                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Finishing          | Total     |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
|                                   | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$                 | \$        |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Allocated costs                   | 435 720                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 748 900            | 208 000   |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Apportioned maintenance costs     | 79 040                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 128 960            |           |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Total departmental overheads      | 514 760 <b>(1)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 877 860 <b>(1)</b> |           |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| 4(b)(ii)                          | <table><tr><td></td><td>Drilling</td><td></td><td>Finishing</td><td></td></tr><tr><td>Total departmental overheads</td><td>514 760</td><td></td><td>877 860</td><td></td></tr><tr><td>Budgeted machine hours</td><td>27 530</td><td></td><td>32 270</td><td></td></tr><tr><td>Budgeted overhead absorption rate</td><td>\$18.70</td><td><b>(1) OF</b></td><td>\$27.20</td><td><b>(1) OF</b></td></tr></table>                                                                                                                                                    |                    | Drilling  |               | Finishing |  | Total departmental overheads | 514 760 |    | 877 860         |         | Budgeted machine hours | 27 530  |                               | 32 270 |         | Budgeted overhead absorption rate | \$18.70                      | <b>(1) OF</b>      | \$27.20            | <b>(1) OF</b> | <b>2</b> |
|                                   | Drilling                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                    | Finishing |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Total departmental overheads      | 514 760                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                    | 877 860   |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Budgeted machine hours            | 27 530                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                    | 32 270    |               |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |
| Budgeted overhead absorption rate | \$18.70                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>(1) OF</b>      | \$27.20   | <b>(1) OF</b> |           |  |                              |         |    |                 |         |                        |         |                               |        |         |                                   |                              |                    |                    |               |          |

| Question | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Marks    |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 4(c)     | <p>\$235 500 <b>(3)</b></p> <p><b>Workings</b></p> <p>Basic      <math>7500 \times \\$30 = \\$225\,000</math> <b>(1)</b></p> <p>Overtime      <math>700 \times \\$15 = \\$10\,500</math> <b>(1)</b></p> <p>Total wages      <b>\$235 500 (1) OF</b></p> <p><b>or</b></p> <p>Basic      <math>6800 \times 30 = \\$204\,000</math> <b>(1)</b></p> <p>Overtime      <math>700 \times 45 = \\$31\,500</math> <b>(1)</b></p> <p>Total wages      <b>\$235 500 (1) OF</b></p> | <b>3</b> |

| Question | Answer                                            |                |        |                 |        |                   | Marks |
|----------|---------------------------------------------------|----------------|--------|-----------------|--------|-------------------|-------|
| 4(d)     | Actual absorption rates and over/under-absorption |                |        |                 |        |                   | 8     |
|          |                                                   | Drilling<br>\$ |        | Finishing<br>\$ |        | Maintenance<br>\$ |       |
|          | Total overhead costs                              | 427 360        |        | 713 630         |        | 235 500           |       |
|          | Apportioned maintenance                           | 89 490         |        | 146 010         |        | (235 500)         |       |
|          |                                                   | <u>516 850</u> | (1)    | <u>859 640</u>  | (1)    |                   |       |
|          |                                                   |                |        |                 |        |                   |       |
|          | Actual machine hours                              | 25 110         |        | 31 976          |        |                   |       |
|          | Budgeted overhead absorption rate                 | \$18.70        |        | \$27.20         |        |                   |       |
|          |                                                   |                |        |                 |        |                   |       |
|          | Overheads charged to production                   | \$469 557      | (1) OF | \$869 747       | (1) OF |                   |       |
|          |                                                   |                |        |                 |        |                   |       |
|          | Under/over recovery of overheads                  | 47 293         | (1) OF | 10 107          | (1) OF |                   |       |
|          |                                                   | (under)        | (1) OF | (over)          | (1) OF |                   |       |

| Question | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Marks    |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 4(e)     | <p><b>Financial factors (Max 3)</b><br/>           Makes a positive contribution <b>(1)</b> (<math>\\$1300 - (710 + 225 + 85 + 140) = \\$140</math>) <b>(1)</b><br/>           Does not achieve the required profit margin <b>(1)</b><br/>           Makes a loss of \$160 <b>(1)</b><br/>           The allocation of fixed overheads may be inaccurate <b>(1)</b></p> <p><b>Non-financial factors (Max 3)</b><br/>           This is a new customer. Will there be repeat orders? <b>(1)</b><br/>           What will be the reaction of the existing customers? <b>(1)</b><br/>           Does the company have spare capacity/other resources? <b>(1)</b><br/>           Will the quality of the product be affected <b>(1)</b></p> <p>Decision <b>(1)</b></p> <p><b>Accept other valid points.</b></p> | <b>7</b> |
| 4(f)     | <p><b>Quality</b> – will the product quality be the same? <b>(1)</b><br/> <b>Price</b> – is the new supplier likely to offer a lower price? <b>(1)</b><br/> <b>Credit terms</b> – will the new supplier offer the same credit terms? <b>(1)</b><br/> <b>Reliability</b> – is the supplier reliable? <b>(1)</b><br/> <b>Delivery</b> – will the supplier offer delivery? <b>(1)</b></p> <p><b>Accept other valid points.</b><br/> <b>Max 4.</b></p>                                                                                                                                                                                                                                                                                                                                                          | <b>4</b> |